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everyone knows their five digit ZIP code, and probably a few others within their city but what's up with the extra four digits you sometimes see on mail? Let's start with those first five digits you're already familiar with. In the early 1960s, the U.S. Postal Service could see that the old Postal Delivery Zone System was outdated and couldn't handle increasing mail volume and urban and suburban expansion. To keep the mail moving efficiently, the Postal Service introduced the Zone Improvement Plan (ZIP) in 1963. A five-digit zip code was assigned to every address in the country—the first designated a broad geographical area or group of states ("1," for example covers New York, Pennsylvania, and Delaware), the next two designated a region or large city in that area ("91" covers Philadelphia) and the last two represented a smaller delivery zone or group of office buildings in that region. Over the next two decades the ZIP system became strained, too, and in 1983, the Postal Service expanded it to create the ZIP+4 system, tacking on an extra four digits at the end of the old codes. These new digits identified an area—a like a group of apartments or office buildings—or a high-volume mail receiver within a five-digit delivery zone to help with mail sorting and delivery. The sixth and seventh digits of a ZIP+4 indicate a "delivery sector," like a group of streets, P.O. boxes, a group of buildings, or even a single high-rise building. The eighth and ninth digits designate a "delivery segment," like a specific side of a street, a floor, an office or apartment building, or a specific department within a large office. Getting the public on board with the regular old ZIP codes had been hard enough (some people were annoyed they had to remember so many numbers), but adding another four digits seemed like a daunting task. USPS officials knew that if they didn't get the public used to the idea now, they'd have to do it later, and they'd rather do it now than later. So they decided to make the transition as painless as possible. They meant that people didn't have to remember or use the full code. Automatic mail sorting systems apply a Postnet barcode to mail items that corresponds to a full code, and multi-line optical character readers can determine the correct ZIP+4 from the barcode and written address. Marketing Mail Reach your target audience and optimize your customer relationships. These tracking services to keep up with your mailing. Mail Tracking & Reporting provides access to the following services: Whether you've just moved into your first apartment in Seattle or are relocating to a new rental in Austin, you might have noticed four extra numbers at the end of a ZIP code. These ZIP+4 codes help pinpoint specific locations within a ZIP code, improving mail accuracy and delivery speed. But do you really need to use them? And how do they work? Here's what you need to know. How do ZIP codes work and why ZIP+4 was added ZIP codes were introduced in 1963 to improve mail delivery efficiency. Each digit has geographic significance: The first number (0-9) represents a broad U.S. region, starting at 0 in the East and increasing to 9 on the West Coast. The next two numbers narrow it down to a specific area, like a city or town. The last two digits identify an individual post office or delivery zone. By 1983, as cities grew and mail volume increased, the five-digit system needed more precision. The USPS introduced ZIP+4 codes, an extension that identifies exact buildings, streets, or even specific apartments within a ZIP code. Why renters should use a ZIP+4 code if you're renting, using the correct ZIP+4 code can help with: Ensuring mail reaches your specific unit - Especially in apartment buildings where multiple units share the same address. 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They often use ZIP code verification during credit card transactions to verify the identity of the person making the purchase. Segmenting Customers ZIP codes are also helpful to marketing professionals to segment their customers. They can learn the distribution of customers across different ZIP codes. It helps them explore various patterns and trends to customize their marketing efforts further. They can launch different offers for each customer segment. Regulatory Compliance Many industries need the use of ZIP codes for regulatory compliance. For example, financial businesses must use ZIP codes to determine premiums and coverage policies. The latest ZIP codes are handy to ensure their data is latest and accurate. They can remain completely compliant with the regulatory guidelines. Data Quality Management Many companies need help with maintaining their address data. ZIP codes could be helpful in data cleansing to ensure the database is clean and accurate. They can compare their data to a trustworthy database (USPS) to find any errors or inconsistencies. Once you have a full 9-digit ZIP code added to your database's addresses, you can significantly improve your offline communication capabilities. You can further use this data for your cross-channel marketing campaigns. The full zip code lookup can greatly help businesses and marketing domains in many ways. They also come with certain limitations. Before you can employ advanced automation tools for your business's offline communication and cross-channel campaigns, you should consider its advantages and disadvantages. The shipping quality of the offline communication methods is greatly improved when you carry out a full ZIP code lookup and use the ZIP+4 code, and it ensures the offline communications are delivered in a single drop-off. Another advantage of a Zip+4 code™ lookup is that the addresses are subjected to a standardization process. Then the standardized address is subjected to validation with the official postal address database of USPS. This makes sure the address is deliverable, reduces your return rates, and effectively improves the ROI (Return of investment). The USPS encourages using ZIP+4 codes for bulk mailings by offering discounts because the ZIP+4 codes give USPS valuable information that will help them sort through their mail items more efficiently. As a result, the USPS only has to spend minimal resources to mail pieces to their destination. Offline business communication is thus made not only more time-efficient but also cost-effective. By doing this, companies can optimize their operational expenses and further contribute to a higher ROI. Another aspect of your offline communication affected by the utilization of full ZIP code lookup is the speed. Throughout this article, we have mentioned many times how the full nine-digit ZIP code enhances the speed of operation and speed of delivery of the post. The ZIP+4 code enables the USPS to direct mail much faster, which is ideal for businesses that want to send out important documents such as invoices, bills, or bank statements. The documents reach their destination in the shortest possible time and minimize the risk of late delivery, which effectively improves your customer service quality. Although the full ZIP code lookup tools significantly enrich the customer data and are invaluable in terms of efficiency, there is a risk of it integrating poorly with an automated mail printing and delivery system. Unless the solution of your choice is fully automated, like PostGrid, which allows you to carry out a full ZIP code lookup and have them printed and mailed to the right destinations, you may end up hiring a separate team to handle the offline communications. Such a measure could affect your budget and keep your staff away from doing the more important work than organizing mail fulfillments. Similarly, not having a fully automated system like PostGrid can become a nightmare if the offline mailings are managed poorly by the team that takes care of them. There will always be the scope of human error in your offline communication system. Using an advanced bulk address verification tool like PostGrid for a full ZIP code lookup allows you to get a more comprehensive and data-driven idea about the geographic area your target audience lives in. You can use this to collect additional demographic data about the target audience. Once you get your hands on this type of data, you can then utilize it to learn the average household income, median age, and other such nifty details through governmental bodies' official statistics. This kind of data can be a treasure trove for a capable marketing team. They can use it to come up with personalized advertising for the target audience through numerous marketing channels. The channel used for the purpose could be anything from billboards to regionally-relevant, personalized postcards. Once you can relate a specific customer or even customer group to their daily route, the marketing team can select the ideal product to be advertised based on the new data obtained. In effect, a full ZIP code lookup can lead to enhancing the marketing campaigns and their overall quality despite which marketing channel you decide to use. Furthermore, the accuracy of your cross-channel marketing is greatly improved through a full ZIP code lookup. This can be better utilized by companies or businesses that do not have extensive data on their customers and are constrained by their marketing budget to invest in advanced methods for collecting more data on their leads or customers. As far as cross-channel campaigns are concerned, their effectiveness is to a great extent dependent on automation. The effective implementation of cross-channel is not feasible unless automated to get you the best possible result. The full ZIP code lookup offered by the USPS is not equipped with the advanced capabilities that are needed for the marketing automation of medium to large-size companies. The USPS services offered for a full ZIP code lookup are pretty rudimentary and with limited data enrichment capabilities. For a business, it is highly impractical to use legacy solutions provided by USPS for determining the extended ZIP code of addresses in your database. As a result, your cross-channel marketing campaign may suffer. Therefore, you need two things to get the desired result from your cross-channel marketing efforts: marketing automation software and an advanced tech solution. This is where an advanced, fully automated print and mail solution like PostGrid comes into the picture. As tools like PostGrid are advanced and can be integrated into your website using API, it allows for complete automation of your direct mail campaigns. PostGrid's capability to integrate with your business website along with its superior analytics makes it a one-stop solution for streamlining your cross-channel marketing efforts. As we're near the conclusion of this article, we find ourselves facing the best way to implement an extended ZIP code lookup for businesses. It is evident that, at a time when the competition is now harder than ever, businesses need to have an edge through reliable methods like cross-channel marketing and even offline communication through posts. Unlike the use of ZIP+4 codes by individuals or even small-scale businesses, companies with a fairly large address database can not afford to stick with traditional solutions. Traditional solutions like USPS extended ZIP code lookup are not the right match for businesses regardless of size. It is, therefore, necessary for businesses to adopt a more simplified, accurate, and well-organized solution. Even partial automation, including address verification, may not get you the results you hope for. By using advanced tools, like PostGrid, you can streamline the entire process of cross-channel marketing. It can also save you valuable resources, which you can use for the more important goal of growing your business. Lastly, Our award-winning direct mail services provide you with additional capacity if a low deliverability rate is an issue. Our team has designed PostGrid so that anyone can integrate it easily with all their existing data sources like system solutions, CRMs, web- applications, and so on. A ZIP+4 Code is a 4-digit code appended to a standard 5-digit ZIP that helps the USPS sort, route, and deliver mail more efficiently. The last 4 digits of these 9-digit ZIP Codes usually represent 6-20 delivery points on a USPS carrier route. A full zip code lookup can provide you with your 9 digit zip code. Why?ZIP Plus 4 Codes help to prevent misdelivered, lost, delayed, and returned mail. Including those last 4 digits of the ZIP Code can reduce delivery time by as much as 2 days.Stick with us to learn how ZIP plus 4 Codes help to prevent misdelivered, lost, delayed, and returned mail. We'll try to add the sauce to keep the article from being too dry.Bonus: We'll also validate, standardize, and correct your addresses with each ZIP plus 4 code lookup, too.In this article; we'll cover the following:9-digit full ZIP Code lookupAlso called plus-four codes, 9-digit ZIP Codes, and full ZIP Codes, USPS ZIP+4 Codes can be looked up using various tools, and a full ZIP Code lookup can be the thing that elevates how you do business.Smarty provides some easy-to-use options for single ZIP+4 Code lookups by address, ZIP+4 Codes in bulk (up to millions at a time), and ZIP Code plus 4 lookup via API. Try them out here or read on to learn more about ZIP+4 Codes.Quickly find the last 4 digits of ZIP Code numbers for almost any address in the United States by watching this video.Fully understanding the last four digits of ZIP Codes requires knowing about 5-digit ZIP Codes, too.These are the codes you know. They look like this. These feel familiar and cozy, like regular mashed potatoes.If you need more information on regular ZIP Codes, what they are, and how to use them, you can read the linked article.What are ZIP plus 4 codes?Hooray! You did it. You made it past the plain mashed potatoes and onto the fully loaded and seasoned ones. (We like ours with bacon, cheese, sour cream, chives, olives, and pickles. MMM!) ZIP+4 Codes are a step up in understanding address data.ZIP+4 Codes are 4-digit codes appended to the original 5-digit USPS ZIP Codes. Using the full ZIP Code with the extra 4 digits when mailing via the USPS ensures the fastest, most accurate mailing possible.In case you're wondering, "How can something be more accurate? Isn't information only accurate or inaccurate?" Well, when we refer to ourselves as being the most accurate, we're talking about precision. I could say that I live in the United States of America. That's technically accurate. But, giving you my exact address with it's complete, beautiful ZIP+4 Code will be an even more accurate representation of my location.Our new infographic, "The 411 on ZIP+4," explains tons about ZIP Codes and ZIP+4 Codes. You'll learn how they work, why they're useful, and other interesting facts. Click the image or this link to read it now, since it's the only way to find out how many LEGO Harry Potter Hogwarts Castles you could build if each US address was a LEGO brick.Magical ZIP plus 4 lookup tools don't just do a full ZIP Code lookup. Before you get the +4 Code, your address is taken through the full address standardization and validation process to confirm that the address is mailable. (How else will you order all those LEGOs?)These codes indicate a specific delivery route, meaning the actual path the mail truck would travel in a single drop-off. Usually, this comprises 5 to 20 homes or locations. The USPS also assigns ZIP+4 Codes to PO Boxes. Typically, each PO Box gets its own +4 Code, which often matches the box number.The extra 4 digits on ZIP Codes identify segments of fluid postal delivery routes. They're not permanent lines, so a 9-digit ZIP Code can change regularly. Five-digit ZIP Codes also change, but they do so infrequently; it's less likely that you will live in a ZIP Code when a 5+4 Code changes. Not so for the last 4 digits of ZIP Code numbers as they can change monthly if necessary.The +4 on a ZIP Code can change as frequently as every 30 days. In fact, 5% of all addresses get their ZIP+4 Code changed each month. Quantity of postal employees, new construction, remapping delivery areas, etc., are just a few things that cause ZIP+4 Code changes.These are the most up-to-date stats for USPS ZIP+4 Codes, 5-digit ZIP Codes, and USPS delivery points as of 2023.44,255,514 - Total USPS ZIP+4 Codes in the US7,282,402 - Total USPS ZIP+4 Codes dedicated to PO Boxes (one ZIP+4 Code per PO Box)36,972,918 - Total USPS ZIP+4 Codes excluding PO Boxes (conventional ZIP+4 Codes)39,969 - Total USPS 5-Digit ZIP Codes925 Average number of USPS ZIP+4 Codes per 5-Digit ZIP Code181,086,464 - Total USPS delivery points in the US4.1 - Average delivery points per ZIP+4 Code (excluding PO Boxes)How 9-digit ZIP Codes (ZIP+4 Codes) were bornGoing back in time to the beginning of ZIP Codes, the Zone Improvement Plan (ZIP) was something the USPS came up with to make it easier to ship letters and packages across the country. ZIP helps divide the country into different "zones" according to the distribution of mail, which accelerates sorting and delivery. See our image above for a refresher.These are the codes you know.The Zone Improvement Plan (ZIP) was something the USPS came up with to make it easier to ship letters and packages across the country. ZIP helps divide the country into different "zones" according to the distribution of mail, which accelerates sorting and delivery.On July 1, 1963, the Post Office Department launched the Zone Improvement Plan. At the same time, they introduced the world to Mr. ZIP or "Zippy." Zippy is the official ZIP Code mascot pictured on our ZIP Codes 101 page. They also released the ZIP Code jingle:Your browser does not support the audio element.As the US population has increased and scattered since 1963, it's been necessary to expand the system to make room for everybody and their dog. That's where the "plus 4" part comes in.Benefits of full 9-digit ZIP Code lookups (ZIP+4 lookup)Here are a few benefits of looking up ZIP+4 Codes or 9-digit ZIP Codes as part of your address data management or shipping processes.Faster shipping - Each ZIP+4 Code represents segments of delivery routes that are usually within a single block of the desired delivery point. That simple 9-digit number makes routing more efficient since the USPS knows which mail person will put the letter in the mailbox. Completing ZIP+4s on your mail can speed up processing and delivery, sometimes by as many as two days.Reduced lost mail & misdeliveries - More efficient routing also means fewer opportunities for mistakes along the way.Less returned-to-sender" mail - Obtaining ZIP+4 Codes requires validation, which means the address is a valid delivery point and is standardized to the USPS address format. Mail delivery is more reliable with a valid, standardized address with a ZIP4 Code since the address data is clearly understood.More money with bulk mailings - If you send at least 50 packages or more than 200-500 pieces of mail, you may qualify for commercial mailing discounts. By adding ZIP+4 Codes and delivery point barcodes and by sorting/bundling your mail, you can get discounts from 5% to nearly 60% off the prices you'd pay at the post office.Cleaner address data - Addresses must be validated, standardized, and corrected before you get the ZIP+4 Code. So, you get much more than a pretty 9-digit ZIP Code; you get a clean, standard address. Clean, standard addresses are easy to sort and compare. Comparing a table of standardized, verified addresses allows you to easily identify duplicates, delete redundancies, or merge records.Enriched address data - When you give Smarty an address and ask for the ZIP+4 Code, we give you the ZIP+4 Code along with the validated, standardized address. We also provide up to 55 data points about the address, including county information, lat/long coordinates, time zone, whether the address is residential or commercial, and more data that can be used for business intelligence and to better understand your mail recipients.That's right. Your mail can show up faster, cheaper, and more reliably if you label things with a full ZIP+4 Code. Plus, you get less returned mail. Bet you're ready to do your first full ZIP Code lookup now.Those benefits are just the beginning. If you're getting the ZIP+4 Code, you're already validating and standardizing the address, and address validation improves business results across all types of organizations. Read our ebook to learn how:ZIP+4 Code databaseFor many users, the best way to access the USPS ZIP+4 database is through a CASS Certified USPS address validation vendor, like Smarty. Since the last four digits of ZIP Codes update frequently, even month-old data isn't reliable. Checking addresses regularly against the database will ensure your data remains clean.The ZIP+4 Code database can be accessed free directly through the USPS site or the USPS address validation API. In our USPS APIs article, you will find a comprehensive list of uses and limitations of the USPS web-based tool and API. If you need a ZIP+4 Code Database, address validation might scratch your itch better than anything provided by the USPS.What is my ZIP Code with the extra 4 digits?If you need an answer to, "What is my ZIP Code with the extra 4 digits?" just click one of the buttons at the top of the page, enter your address, and get your +4 Code instantly. Just remember, it's called a ZIP+4 Code, or simply a ZIP+4.Now that you know everything there is to know about ZIP +4 Codes, there will be a pop quiz next week.The quiz will include three things:ZIP+4 Codes indicate delivery routes.Using ZIP+4 Codes gets your mail there faster and more accurately.We at Smarty can get you those codes.If you want to try it on a single address, you can now use our Single Address Verification Tool. Our blindingly fast US Address Verification API provides the appropriate ZIP+4 Code for every address we process.Or you could call us instead if you'd rather talk to an actual person. (We'd offer a fake person, but we don't have one of those on staff.) Either way, we can help you ZIP your address and ZIP it well.