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A global solutions provider of end-to-endIT services and solutions with an unmatched Our people have a singular mindset: solve complex IT problems today with complete solutions that can transition tomorrow.START NOWWhat sets Zones apart from the restPositioned to be the IT partner you need, Zones, a Minority Business Enterprise (MBE) in business for over 35 years, specializes in Digital Workplace, Cloud & Data Center, Networking, Security, and Managed/Professional/Stang services. Helping organizations of all sizesOur Global ReachOthers outsource Zones does the work. Zones leads the way with decades of logistical and operational expertise and multiple fulfillment centers around the world. +0Fulfillment capabilities over 100 countries over 100 countries over 20 currencies over 100 countries over 100 coun company operations and customer experience. Client with 20+ retail locations: Enabled company to offload tasks of managing their Wi-Fi networks so that their IT staff could focus on more strategic projects. SMBMid-MarketEnterpriseEducationGovernment Mid-MarketLeading Media & Internet Company: Managed the decommissioning and cutover of their co-location environment in Los Angeles. National Retailer: Consolidated tasks for employees onto a single device, reduced printed material costs by emailing receipts, modernized the sales floor, cut IT costs and reduced the number of helpdesk tickets. SMBMid-MarketEnterpriseHealthcareEducationGovernment EnterpriseLeading Apparel Designer: Improved in-store experience for customers during the critical holiday season through faster checkout, streamlined billing systems, etc. 1,000 Retail Stores: Improved online shopping experience during Cyber Monday across channels and devices. SMBMid-MarketEnterpriseHealthcareEducationGovernment HealthcareLarge Healthcare Provider: Over 7,000 devices enrolled. The client is extremely satisfied with the enhanced visibility into their environment and diagnostics, Zones worked with the client to build out and test their configuration workflow, MDM settings, support workflows, and device ordering, repair, end-of-life reclamation processes. SMBMid-MarketEnterpriseHealthcareEducation Solution: Zones IT support services earn top grades from a New York school district. Zones acted as the districts IT department, supporting their data center operations, desktops, tablets, projectors, phones, and related technology.SMBMid-MarketEnterpriseHealthcareEducationGovernment Government Government Government looked to improve their organization's UC capabilities. Zones helped implement an improved UC platform, saving over \$160,000 in support licenses, enhanced team collaboration, and improved productivity and customer experience. Government Solution: One of New Yorks largest counties was experiencing network outages impacting its mission critical systems. Their IT team looked to Zones for expertise to identify and solve the challenges, with zero downtime for mission critical systems. This improved their IT team's reputation within the countys departments. SMBMid-MarketEnterpriseHealthcareEducationGovernment Our ValuesAfter more than 35 years, we are: Why Zones? The Real People Behind IT. Our mission is to help drive your success through innovation, agility, and trust. We at Zones have a vibrant history of embracing change with a careful human touch. As a notoriously nimble organization with a global footprint, we pride ourselves on being a trusted advisor for all your IT needs. Our culture is driven by our people and their desire to help customers like you. Our customer-first approach starts asking you questions and LISTENING. What are your most pressing technology challenges? What limitations are holding you back? What are your most pressing technology challenges? What limitations are holding you back? What are your most pressing technology challenges? What limitations are holding you back? What are your most pressing technology challenges? needs. Despite being a global company, we're nimble and responsive. And we're quick to collaborate with you and our strategic partners to be sure we provide the optimal IT services and solutions for your specific needs. Excellence is at the heart of our process. Zones team members are committed to life-long learning. We know that every IT solution is not the same. Our technical certifications demonstrate our drive to seek out and implement the best solutions and services for our clients. Zones prides itself on Integrity, Humility, and Honesty. We listen to our clients and have their best interest in mind. All of these considerations are reflected in our process. We turn potential solutions into reality by following stringent industry standards, from our global supply chain with order and delivery process, to our Innovation Center and Technology Solution C delivers excellent results for our clients. And Zones has received hundreds of industry awards and accolades for our hard work over the last 35-plus years Expert at What We Do330+ sales executives ready to guide customers to the right IT solution 400+ Engineers & technicians 1000+ Certifications 2600-plus employees across the globe and a network of hundreds of partnersCloud and data center security engineering teams with over 225 years of combined experience. Next-generation digital tools for IT management Unparalleled global supply chain Services-led IT solutions35+ years of excellence. We're honored to have received industry and channel recognition from our customers and partners. We are a Valued PartnerMICROSOFT CLOUD SERVICES | MICROSOFT GOLD PARTNER | AVD ADVANCED SPECIALIZATIONPartnering with Industry Manufacturers Recognized by leading Industry Analysts Recognized as a Star Performer and a Major Contender in Everest Groups PEAK Matrix for Digital Workplace Services 2023- North America Recognized as a Rising Star in Employee Experience (EX) Transformation Services for the U.S. Public Sector and a Product Challenger in Managed Workplace Services for both Large Accounts and Mid Market in the U.S. in the ISG Provider Lens Report on Future of Work (Workplace) Services 2023 Recognized as a Product Challenger in Managed Services for Mid-Market in the U.S. in the ISG Provider Lens Report on Multi Public Cloud Services 2023 Recognized as a Rising Star and a Product Challenger in Supply Chain IT Operation Services in the U.S. in the ISG Provider Lens Report on Supply Chain Services - 2023 Zones PracticesZones ITServices IT Staff AugmentationServices and much more. Get the optimum solutions for your organization when and where you need them, plus added services to help you maximize productivity, cybersecurity, and future opportunities. EXPERT CONSULTING, COMPLETE IT LIFECYCLE SERVICES, AND MOREGet the optimum solutions for your organization, plus added services to help you maximize productivity, cybersecurity, and future opportunities. IT Staff Augmentation ServicesCover for vacationing staff, provide supplemental support during peaksin your business cycle or fill skills gaps for specific projects. Managed Digital Workplace Services Short-Term Staffing Contracts Basedon Skill Requirements ZONES INNOVATION CENTERExplore. Experience. Engage. Discover how Zones Innovation Center can help you overcome complex IT challenges with ease. With use cases, virtual IT tabs, and a sandbox environment, you have a unique virtual platform to collaborate with our Solution Architects and co-create proof of concept in real-time. Explore Innovation CenterOpens in a new window. Zones ADIM Process Click to expand AssessImplementManageWe prioritize collaboration from the start. Well work with you to build a strategy based on your needs and opportunities. This phase includes a business case envisioning session, environment assessment, and architectural design session. AssessDesignImplementManageFollowing an approved SOW, well uncover your best technological fit by defining strategic goals, discovering user requirements, and conceptualizing the architecture. Well also conduct a competitive analysis to capture industry trends. AssessDesignImplementManageDuring deployment and implementation. Zones IT Solution Architecture conduct inspections to help solve any challenges early on. Frequent contact with project stakeholders will ensure consensus and help ensure issues are resolved quickly. AssessDesignImplementManageA long-term partnership between your organization and Zones can begin after deployment. We follow a management roadmap that ensures sustainable innovation, supports digital transformation, and provides first-line support. Global Supply Chain At Zones, our supply chain is your end-to-end partner in logistics, product fulfillment, delivery, operational expertise, licensing, and solutions. Configuring 1.5 million devices annually Shipping 3 million devices annually Over 1.2 million requests / tickets handled annually 1 million users supported 75% first call resolution ITIL certified agents providing 24X7X365 support Enabling you to outsource every aspect of your IT supply chain reducing costs, freeing up capital, and executing against difficult requirements. Introducing IntelliPlan Global Supply Chain planning and management tool for GSCaaS customers. Empowering them with the end-to-end visibility and agility needed to make fast, confident real-time decisions 16 Zones Technology Solution Centers WorldwideLIFECYCLE SERVICES FROM4 REGIONAL U.S. CENTERSAND 12 GLOBAL CENTERS Highly skilled staff equipped to customize technology products and quickly respond to every IT project phase. All four of our US TSCs are certified for ISO 14001:2015 for environmental management. Our Global Reach (TSCs) Zones Global Technology Solution Centers Zones leads the way with decades of logistical and operational expertise and multiple fulfillment centers around the world. TSC Services IT Maintenance and Support Services IT Asset Disposition (ITAD) U.S.-based Technology Solution Centers ISO 14001:2015 for environmental management ISO 14001:20 Solution Centers (TSCs) highlightsFULFILLED & DELIVERED TO QUICKLY HIT THE ROAD. Received and put away more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 72 internal auditsPicked, packed and shipped more than 2M unitsQuality team conducted 7D unitsQuality team condu and RFPs and contributed to close to \$100M in revenueConfigured, refurbished and repaired more than 90,000 purchase ordersReal-time Visibility Through Zones Tool Stack SELF-SERVICE ORDERMANAGEMENT SOFTWAREYour Process. Your Projects. Your Portal. Your Way.We've been listening closely to clients' feedbacks. Consistently, we have heard that our clients wantan easy, convenient way to check the status oftheir orders.myZones addresses that need by providing real-time reporting, order status, master tracking, inventory management, and more.Out myZones digital assistant, Zodi will also be there to help you navigate and find answers quicker. STREAMLINED PROCUREMENT FOR IT SOLUTIONSZonesConnect is our web-based, self-service e-commerce platform that helps you to manage every aspect of your Zones account. Simply log in and you'll have deep visibility into your company's standards, quotes, orders, shipments, and more. ZonesConnect streamlines the entire procurement process and will save you time and money for years to come. Instant product updated for a modern look and feel Browse by product tile Enhanced search standards Consolidated order lookup AUTOMATED PROCUREMENT, PROVISIONING, AND MANAGEMENTZonesCloud is our web-based self-service platform. It enables our clients to transact and manage their cloud subscriptions through a great online marketplace experience that includes intuitive self-service controls for each subscription. MODERNIZED CLIENT ENGAGEMENTQuickly and easily stay in touch with Zones team members and get the support you need when you need it. It couldn't be easier to use ZonesAssist: Log in to the myZones portal to access yourmyZones homepage. Click on the Assist icon in the top righthand cornerof the page. Here you can open new support cases, check on existing cases, and more To open a new case, click on the "Request Somethinglink and submit the required information. Your cases will appear on the ZonesAssist homepage, so you can see how close your issues are to being resolved. ENABLED PREDICTABLE SERVICE DELIVERYBusinesses need a cost-effective, reliable, predictable, and secure way to design, plan, and coordinate activities across multiple locations involving large volumes of people and devices. That's why we built nterprise a proprietary platform that enables our experienced staff to transform the typical chaos associated with large-scale deployments into predictable service delivery for our customers. GLOBAL SUPPLY CHAIN PLANNING AND MANAGEMENTZones IntelliPlan gives youend-to-end visibility: Inventory planning Demand planning and management TSC resource planning Project planning Supply planning Zones Discovery Services (ZDS)SIMPLIFIED IT LIFECYCLE MANAGEMENTAND STRATEGIC PLANNINGZones Discovery Services (ZDS) help you: Quickly and effortlessly gain deep insight into everything on your corporate network. A better plan for upcoming projects, eliminate unnecessary costs and minimize risk. Minority Business Enterprise CertifiedFOR YOUR SUPPLIER DIVERSITY GOALS100% of spending with Zones qualifies as Tier 1 direct spend. Zones, Inc. holds national and global certifications: NMSDC National Minority Supplier Development Council Supplier Diversity Alliance CAMSC Canadian Aboriginal and Minority Supplier Council Supplier Awards & Accolades Mountain Plains MSDC Supplier of the Year, Class IV Capital Region MSDC Supplier of the Year, Class IV NMSDC National Supplier of the Year, Class IV Premier Supplier of the Year, Clas

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