

## Tell about yourself example

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Few interview questions are as deceptively simple as "Tell me about yourself." After all, you know all about yourself." After all, you shouldn't have any trouble. While it seems like an open invitation to talk about yourself." So, you shouldn't have any trouble. While it seems like an open invitation to talk about yourself." So, you shouldn't have any trouble.
If you don't share the right kind of information, your response will miss the mark. But how do you get it right? By checking out a few tips and tell me about yourself sample answers that you can use as a starting point. Let's get started. So, why do hiring managers ask this question? Do they really want to get to know you better, or do they have another
motive? Well, it's actually a bit of both. First, they want to see how you react to a question asked casually and without structure. Can you offer up a well-structured, informative response that gives them an idea of who you are as a professional? Or do you ramble about personal details that aren't relevant to the role? Second, they want to get a feel for
what you deem to be "important." The aspects of your career that you highlight give them a surprising number of clues about your preferences, priorities, and determine if you fit in with the company culture. Overall, hiring managers and recruiters may start making hiring decisions in as
little as 90 seconds after meeting you. Since that's the case, you need to take it seriously when a hiring manager asks you, "Tell me a little about yourself," as that's normally one of the first questions you'll face. Additionally, you want to use a great strategy to create your answers. More about that in a moment. Alright, now that you know why this
question is asked, it's time to dive into how to answer "tell me about yourself." Here's a quick step-by-step process you can use to craft an outstanding response. First things first, you want to use the Tailoring Method to build your answer. That ensures your response is as relevant to the hiring manager as possible, allowing you to speak to their needs
and preferences while you share details about your professional history. Generally, you can find out a lot about what the hiring manager wants to know with a bit of research. Review the job description to find out more about the skills and traits their after, as well as the duties you might encounter. Then, review information about the company,
including its mission, values, and products or services. That way, you can talk about points that will pique the hiring manager's interest right at the beginning of the meeting. Overall, this is an interview question where your answer should feel like a story. Using a chronological, narrative-style approach lets you show the hiring manager how you've
grown in your career, highlighting the occasional relevant achievement along the way. It keeps your answer compelling, all while making the details easier to follow. Along with crafting a great answer, you need to make sure you avoid certain missteps. Here are a few mistakes you'll want to avoid along the way. The "Tell us about yourself" question
isn't an invitation for you to simply list off the same accomplishments you put on your resume. Yes, it's important for you to highlight moments in your past when you were successful, but the real power lies in bringing more to the table, providing the hiring manager with relevant details that didn't fit on your application. This is probably the most
common mistake that people make. Why? Because it's the easiest way to answer this question. Don't start talking about where you were born or what you're unprepared. Plus, it comes off as a bit combative. In
either case, it's a bad first impression and could cost you the job. Don't go off on a ten-minute monologue all about you when you're asked, "Tell me a little about yourself." Instead, keep it short. For most interview questions, responses between 30 seconds to four minutes are ideal. With this one, something in the 60 to 90-second range is likely best.
There are going to be a lot more questions coming down the pipe that will allow you to elaborate on your various experiences, skills, and accomplishments. Don't feel like you have to answer all of them at once. Okay, it's almost time to dig into the tell me about yourself examples. But before we hop in, there's something else we need to mention. When
you're looking at a tell me about yourself answer in the list, understand it's only supposed to be inspiration. Along with showing you what an outstanding answer looks like, it can help you come up with ideas for your own responses. However, the tell me about yourself answers below are only starting points. You shouldn't use them as written.
Instead, you need to take advantage of the Tailoring Method, too. With the Tailoring Method, you customize your answer to meet the hiring manager's needs. That way, your response is as relevant as possible, increasing the odds that you'll impress. Since the answers below aren't tailored to the job you're after, they shouldn't be used without some
tweaks, at a minimum. Otherwise, iust treat them as inspiration, ensuring you'll know when your own answer is where it needs to be. So, now that we've covered that, here are some tell me about yourself examples, representing a range of experience levels, industries, and roles. I'm an enthusiastic, dependable, upbeat high school graduate hoping to
take my customer service skills to the next level. I believe that retail is the perfect option for doing that, allowing me to engage with a range of customers and face challenges that will only help me improve. While I lack prior retail experience. I have volunteered for projects that are highly similar. For instance, I oversaw a guarterly bake sale at my
school, allowing me to get cash handling and customer service experience. This role specifically taught me interest because I'm looking for a fast-paced environment where I can learn and grow. I am not just diligent but highly ambitious and willing to learn, which will let me provide real value to my first retail employer. I'm a tech-savvy high school
graduate looking to take my first steps into a technology career. Along with being highly familiar with productivity suites - such as Microsoft Office - thanks to my schooling, I'm also incredibly comfortable with Android smartphones and tablets. Additionally, often assist family members with their devices, providing support to individuals of all ages
and with varying degrees of technical knowledge. Since I'm highly passionate about the field, I believe this customer support role is a great fit. It'll allow me to put my current skills to work, as well as develop new ones that will lead to a strong career. I've had a passion for cars for as long as I can remember. While I initially explored my interest as
many children do - collecting Hot Wheels cars - my continuing interest encouraged me to dig deeper. I began by assisting my father and grandfather with routine maintenance, getting a general overview of common processes. Then, I signed up for autobody in high school, giving me my first real taste for the work involved. After high school, I
transitioned to a trade school, broadening my skills to include a variety of repairs and maintenance activities. Today, I'm looking for an opportunity to put those capabilities to work, as well as continue to grow in my new field. When I started high school, I already knew that I wanted a career where I could make a real difference in people's lives. I
began volunteering, spending time support to the elderly. Many older adults in our communities require far more support than they usually receive. Whether it's rides to medical appointments, helping
getting groceries, or having someone come and cut their grass, it made a dramatic difference in their lives. After that experience, I decided that social work was my calling, particularly in the area of services for the elderly. I graduated at the top of my class and, during my studies, had an opportunity to intern at a local community support agency. I
feel that my education and experience have prepared me well for the career that lies ahead and I look forward to doing my part to support those in my community who need it most. Nothing quite captures my imagination and sparks my passion like bridges. I've long been a fan of these massive feats of engineering, so much so that I often went out of
my way to explore as many as possible once I was able to drive. During high school, I also joined a Rube Goldberg club. It allowed me to explore structures in creative ways, further increasing my interest in the field of engineering, ultimately
graduating in the top five percent of my class. While studying, I had the opportunity to complete an internship with ABC Co., a leading engineering firm in the area. Overall, my drive to create amazing structures has only strengthened as I acquired the skills and knowledge required to work in the field. Ultimately, I feel that my passion and capabilities
combined make me an asset, and I look forward to securing a position that will help me get my career off of the ground. During high school, I was unfortunate enough to experience a serious knee injury while participating in after-school sports. While the injury was a challenge, one good thing did come of it; my passion for helping others heal. As part
heading to ABC University to complete my physical therapy education. Now that I'm licensed, I'm ready to take the next step and find a position where I can assist others as they walk down the road toward recovery. As the saying goes, people are a company's greatest asset. Since that's the case, I wanted to build a career that allowed me to help
organizations manage their workforces more effectively. I began by completing a Bachelor's degree, giving me a strong initial foundation. After that, I landed a role as a recruiter, allowing me to dig deeper into hiring processes and providing me with crucial skills that help me spot genuine talent. After a time, I added benefits administration to my
plate. Additionally, I acquired my PHR certification as well as returned to school to secure my Master's degree. Once that's complete, I plan on securing my SPHR certification, as well. Ultimately, my current goal is to find a company where I can provide value today and into the future, particularly as I expand my skills. I grew up as one of those
children where numbers simply made sense. As a result, I was fascinated by every mathematics subject as I progressed through my education and quickly decided that a math-oriented field would ultimately be the best fit. During my studies, I interned with an area company, providing assistance to its accountants. This helped me acquire foundationa
skills, particularly when it came to reporting. After earning an accounting degree, I began working for a local firm, expanding my involvement to records management for my own set of clients. Over time, my responsibilities expanded. Along with supporting 40 clients, I began attending strategy meetings, assisting with the development of new
that direction. Initially, I entered the world of marketing because of the amount of creativity involved in the field. I had a knack for innovation, coming up with unique ways to position companies to secure more market share. On average, I achieved growth rates of 18 percent, as well as improved customer retention by 200 percent. However, as my
career progressed, I learned that other skills were equally important. Research, organization, and collaboration are all essential, and I found I pulled on those more as time passed. With each successful campaign, my leadership skills were increasingly helpful. I've had the opportunity to oversee small teams, ensuring that everyone
case, sales was a natural fit. However, during my six years in the field, I also discovered that I'm highly adept at motivating others. That's why I was selected to manage several projects. Along with keeping myself on target, I was able to effectively coordinate the efforts of team members, all while keeping engagement high. Those experiences allowed
me to hone my management skills, giving me a strong foundation that I know will serve me well. I believe this position aligns with my core objectives, giving me an opportunity to provide exceptional value not just to the employees I will oversee along the way. I began my customer service career 12 years ago, initially handling
calls in a contact center for a leading service provider. That frontline, hands-on time taught me far more than I expected, increasing my interest in key areas like experience management, both of which have proven valuable. Over time, I
worked to expand my knowledge and capabilities. I volunteered for special projects, ensuring I could play a role in positive organizational change. In just one year, I was able to oversee my first project, and, a mere six months later, I was promoted to a supervisory role. As I've moved forward, ultimately leading a department, I kept those initial
experiences in mind. They allow me to see the situation through the eyes of customers and frontline employees, ensuring that any changes made benefit them both. Ultimately, that's experience that I want to take to a new company, allowing me to improve new workplaces for everyone. During my career, I've had the opportunity to work my way up. I
initially began as an order packer with a major online retailer. As time progressed, I gathered new skills, including in critical areas like inventory management and operational safety. In short order, I began transitioning into supervisory roles. At first, I supervised a small team, though I was soon overseeing an entire department. After two years at
that level, I began managing full warehouse floors, directing the work of more than 100 employees. Additionally, I played a key role in advancing our operations, including spearheading an IoT initiative to improve efficiency. Today, I'm looking to move my career forward by taking on a new challenge. The expanded duties that come with this role
genuinely caught my eye, and I'm hoping to secure this position - or one like it - as quickly as possible. For the past four years, I've had the opportunity to serve as the technology department manager with an industry-leading company. During my time there, I've overseen five unique teams, each comprised of 10 to 20 highly skilled employees. Along
with ensuring productivity, I developed approaches to ensure priorities were properly addressed and that everything was accomplished within budget. Additionally, I coordinated with the C-suite to gather input and facilitate its strategic vision, as well as coach employees toward greater levels of success. Along the way, I completed my Master's
degree in IT, as well as several certifications in key areas. When combined with my leadership experience, I felt it was time to take the next step and seek out a CTO opportunity. At this point, you should have a solid ide of how to answer "tell me about yourself." All of the tips and tell me about yourself sample answers above show you what it takes to
craft a great response. Use them to your advantage, but don't forget to use the Tailoring Method, too. That way, your answers will be impactful and relevant, increasing the odds that you'll impress. Good luck! — Co-Founder and CEO of TheInterviewGuys.com. Mike is a job interview and career expert and the head writer at TheInterviewGuys.com.
His advice and insights have been shared and featured by publications such as Forbes, Entrepreneur, CNBC and more as well as educational institutions such as the University of Michigan, Penn State, Northeastern and others. Learn more about The Interview Guys on our About Us page. In this article, I'm going to walk you through steps and
examples of how to answer the "Tell me about yourself" interview question to impress employers and get more job offers. We'll also cover the costly mistakes you NEED to avoid if you want to pass this question. Here's exactly what you're going to get: The most-recommended method of how to answer "tell me about yourself" 8 examples of good
answers to "tell me about yourself" for various industries A shorter, newer method for experienced candidates How to practice your answer to make sure you're 100% ready for the interview question that's generally delivered as an icebreaker or pathfinder question, right at
the start of an interview. It can catch you off your guard because it may seem vague, broad, and somewhat tricky. Honestly though, understanding a bit more about why interviewers ask this question to ease you out of those
introductory jitters (that you both feel) and into the nitty-gritty of why you're there. It's their way of establishing a direction for the interview because it shows them how you summarize your experience and show its relevant
all express the same intention on the part of the interviewer, so they should all be answered the same way. Common variants include: "Take me through your resume." "Tell me about your background" "Describe yourself." "Can you tell me more about why you're here?" "What brings you here today?" When it comes to describing yourself, you may
wonder where to start, how personal to be, and how far to get into it. "Describe yourself" certainly feels a little more personal than the rest. For insight into how to answer that variant, Read This Article. Your goal when answering, "tell me about yourself," is to give a brief, concise walkthrough of your career story that will show off relevant pieces of
experience. You want to start at a point in the past (like how you began working in this field), and end up in your current situation. So the first thing to decide is where you'll begin the story...If you're a recent graduate: Start with the fact that you just graduated, and explain why you chose this career path or field of area of study. For example, you
might start your answer like this: "I graduated with my degree in Economics two months ago. I chose that field of study because I've always been interested in finance and money, and a couple of family members told me it leads to great career options, too." If you have 1-8 years of experience, start with the moment you graduated and walk them
through your employment experience since then. Here's an example of how you'd start your interview answer in this situation: "I graduated with my degree in Industrial Engineering six years of experience, you can start with a mid-
point in your career. This will keep your answer from getting too long. For example, if you're a manager, you could start with how you first became a manager. If you've been working for 25 years but have only been a sales professional for 12 years, you could begin with how you got started in sales. Here is an example of how to begin your answer to
"tell me about yourself" as a very experienced candidate: "I first started managing people twelve years ago, when I was promoted from Customer Service Associate to Customer Service Supervisor. Since then, I've..." As you tell your career story, explain key accomplishments you've achieved, work you've done, skills you've learned, and key career
moves you've made. Were you promoted? That's always a great sign and worth mentioning. Did you accomplish something significant like solving a big problem for your last employer? That's great to mention, too. Did you build new skills or overcome challenges? Get specific! Tell details. But random impressive facts aren't enough. You should be
thinking about how this ties in with the company you're talking to. You should always research the company before going into the interview. Study their job description in particular so you know what skills THEY care most about. What does this particular so you know what skills THEY care most about.
small!), how it went, and what you learned. Does the job involve a high level of technical skill? Talk about how you learned and advanced in that area through each step of your career! You need to "tailor" your answer for, "tell me about yourself," for their job description and their needs. Try to talk about experiences and qualifications that are
relevant to this job you've applied for. Finally, the best way to finish your story is to bring them up to speed on your current situation. Why you wanted to apply for their job, what you're looking to do next, etc. For example you might end your answer by saying: "...and that's why I wanted to interview with your firm. This position seems like a great
opportunity to advance those skills I just talked about, and continue building my career and challenging myself". When employers ask, "tell me about yourself," in an interview, they usually want to hear about you as a professional. So the safest approach is to keep your answer work-related and share your career story, rather than personal details. You
can show more personality as the interview goes on, but it's risky to share too much personal info when answering, "tell me about yourself." It could lead to your answer getting too long, or it could cause you to leave out important professional information that the interviewer was looking to know! When they say "tell me about yourself." it's going to
be tempting to give a long-winded answer. It's such an open-ended question. And we covered a lot above, but there's something just as important as any of that. You need to be concise. Your communication and ability to stay on track with your answer are two things they are watching closely. The interviewer wants to see that you can tell your story
from Point A (the beginning) to Point B (the end) without getting sidetracked, distracted, or scattered. Because it tells them how you'll communicate as an employee... when there's a disagreement, or when you simply need to share your knowledge or opinion. If you take this answer beyond 2 minutes you are shooting yoursel
in the foot. In fact, below 90 seconds is ideal. Practice at home with a timer! That's why I recommend choosing a starting point based on your experience (Step 1 above)... because if you have 25 years of experience and you start at the moment you graduated from college, your answer will be too long. Now that we've covered the key steps to
answering, "tell me about yourself," let's look at some full answer examples to this interview question. "I graduated with a Business degree in 2010, and was offered an account management position at a telecommunications company I had interned with. I loved working with customers and managing and growing my accounts, but the industry we
were in just wasn't very appealing to me. After that, I stayed a full year and learned a ton about how to build and manage accounts successfully and I ended up becoming a top performer in my group before leaving. I left at the 1-year-mark to pursue a very similar position within an industry I'm much more excited about- healthcare. I've been at this
healthcare startup space for 2 years with this company and I feel ready to take my career to the next level so that's why I'm currently looking for a new opportunity." That first example showed you how to answer "tell me about yourself" for experienced job seekers (at least a few years of experience). Now let's look at an example for entry-level job
seekers and job seekers with no experience. "I graduated with a degree in Engineering two months ago. I chose that field of study because I've always been interested in math and physics, and a couple of family members told me it leads to great career options. One of my key accomplishments during my academic career was speaking at a conference
on the topic of energy-efficient window design, based on research I had done for one of my senior-level classes. This led to an internship that I just wrapped up, so I'm actively looking for a full-time position now." The end of your interview answer is a big opportunity to customize your answer for the company and job you're interviewing for. When you
talk about what you're looking to do next in your career, try to mention whatever you see this company providing for your career (leadership, technical challenges, exposure to new areas, etc.) That shows them why you're excited about their job, which will help you get hired! (I explain more about why this is true here). Before we move on to more tips
and a HUGE mistake to avoid, here's one more example interview answer for this question. The method I gave you above is the standard way most recruiters recommend answer, though... and it has some benefits. I'll
explain...Many experts have pointed out that if the interviewer wanted your career story, they could have looked at your resume or your LinkedIn, or asked a question like, "can you walk me through your background?" So there's another approach for answering, "tell me about yourself," that skips the career story and just cuts right to the chase: Why
you're awesome and why they should hire you! Let's look at 2 word-for-word templates that accomplish this. After this, you'll have two proven methods for answering, "tell me about yourself" in interviews, and in the next section, I'll reveal how to decide which method is best for YOU. "Well, I'm currently working at XYZ Company and I specialize in
doing ___. The reason I applied for this job is I saw ___ on the job description and I think I would be able to help you ___ and I'm confident I can help your team get similar results here." "In my most recent position at XYZ Company, I specialized in doing
The reason I applied for this job is I saw ___ on the job description and I think I would be able to help you ___ and ___. One of my key accomplishments in my last role for XYZ Company was helping them ____, and I'm confident I can help your team get similar results here." If you have work experience, both options we've covered are very good, and it
really depends on what you feel most comfortable with. Choose the one you like best. They're both excellent ways to answer the question, so don't stress over it! However, if you are entry-level and have no work experience... or internships at the very least... then I would go back to the top of this article and use the first, 5-step method for answering,
"tell me about yourself." This second method we just covered is really best if you want to give a unique, concise answer and you have some relevant work experience to share in the interview! "After being licensed six years ago, I immediately entered a busy E.R. setting where I progressed to the point of triaging as many as 50 patients a shift. I'm
skilled in patient record-keeping, stabilizing incoming patients, diagnosing injuries, administering meds, doing stitches, starting I.V.s, setting bones and offering emotional support to family members behind the scenes. I've adapted to the pressure but feel that, in the long term, I'd be better suited to a slower-paced environment with more focus on
establishing lasting patient relationships. I'm ready to take on this post in your busy day clinic and believe that my advanced patient triage skills, along with my empathic nature, would be a great benefit to your team." This works because: This answer outlines your qualifications and extensive background in incoming patient care, triage, diagnosing
and record-keeping. Your honesty about long term goals is appreciated. The answer shows how your skills have progressed from head waiter to front of house manager
four years ago. I've held so many posts in the industry, from runner to waiter to head waiter to manager, but my dedication to quality service has never changed. I believe in knowing my product and process inside and out, uplifting my team members and demonstrating focused positivity throughout. It's easy to fall into the temper trap when things
get busy, but I prefer to knuckle down, smile and get it done. I want my customers to come back for more!" This works because industry is incredibly stressful, but it's refreshing to know that you have a proactive, positive attitude to stressful situations, backed
up with strong product knowledge and professionalism. "I'm an accredited software engineer and systems integrator with more than ten years of active development experience. I'm proficient in Ruby, Python, Java, C++ and a wide range of associated languages and frameworks. I'm a team player, and I love bouncing ideas off my colleagues and
engaging with diverse perspectives. I like to stay abreast of the latest tech and I'm wildly competitive when it comes to troubleshooting. I've also got an eye for detail and clean design and I'm dedicated to delivering a seamless, streamlined experience to the end-user." This works because: From this answer, it's clear that you're accredited and boast a
diversified programming portfolio with plenty of experience in the field. It's noted that you're a team player, as teamwork is essential when developing and managing systems for a busy tech enterprise. And your attitude to problem solving, as being competitive will help you find fast and effective solutions. "I've been a retail cosmetic artist and sales
assistant for six years and I'm passionate about making clients feel utterly gorgeous! I have a strong knowledge of retail processes, including stock-take, merchandising and sales targeting. If I have to describe my stand-out quality it's that I love to build up the team, make my colleagues smile and get them motivated to break targets for our
department. Above all though, the customer comes first and I'm dedicated to building brand and store loyalty in the customer." This works because: From this answer, it's obvious you know retail like the back of your hand and store loyalty in the customer." This works because: From this answer, it's obvious you know retail like the back of your hand and that you highlight your hand and highlight your hand highli
the key points you want to talk about in your answer. I like to write them in bullet format. Then, use your smartphone's voice recorder app to remember what you want to talk about without reading off the paper. Then glance at
the paper AFTER to make sure you covered everything. Keep practicing until you can give a smooth answer without forgetting anything important. Note: If you're having a phone interview, you can use notes/bullet points to help guide you through your answer. Nobody can see you on the phone, so take advantage! "Tell me about yourself" is one of the
first questions most hiring managers ask during the interview process. It is one of the common interview questions, but it may still catch you off-guard. So, working on your answers in this article to find the best way for
you to answer this behavioral interview question. 5 Tips for Your Answer Talk very briefly about your relevant past experiences and accomplishments. Emphasize your greatest strengths that match the job description. Show that this job you're interviewing for matches your career goals. Give real examples and metrics that
can confirm your success stories. 5 Mistakes to Avoid Don't tell your whole life or work story. Avoid mentioning problems, especially with your current or past
employers. 5 Best Examples for Recent College Grads or No Experience 1. Example Answer: I graduated last month from XYZ University with a degree in Marketing. I decided to pursue a digital marketing career after I volunteered for ABC non-profit organization. They did very relevant work for many communities but had almost no online presence.
I developed several campaigns on social media, including Facebook ads, that gave them more exposure and raised their online donations by $80,000 in less than one year. I am hard-working, and I thrive in challenging environments where I can learn and grow. 2. Example Answer: I graduated from ABC University with a BA in English Literature last
year. I made the Dean's list for three consecutive years. In my last job, I worked at XYZ Co. as an editorial intern for the past two years. I managed a pool of freelance writers, most of them working remotely. I also assisted in proofreading and fact-checking their articles. I am excited to have an opportunity to grow my career and skills as an editorial
assistant at this respected organization. 3. Example Answer: I've just gotten my bachelor's degree in Computer Science from ABC College. I am currently a programming intern at XYZ Co., where I work with Java. I have also been studying
Python on my own time. I am excited for a chance to use my skills, grow my career and contribute to this organization. 4. Example Answer: My name is John, and I am currently pursuing my Bachelor of Business Administration degree from ABC College. In my free time, I volunteer at the XYZ animal shelter, where I am responsible for organizing its
documents, greeting visitors, and providing visitors with information. I also provide care and assistance to the animals. I am a creative and driven person, and I would appreciate an opportunity to make a difference here in your organization. 5. Example Answer: I recently graduated with a degree in architecture. I've always had a passion for modern
architecture. A few years ago, I created an Instagram account where I've been sharing photos and information about buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world. Its popularity helped me get an internship at XYZ Co., where I prepared drawings of planned buildings from all over the world.
a full-time position. Key Takeaways: When you're a recent college graduate, it is important to talk about your degree, your academic accomplishments, any leadership positions, and the relevant soft skills so you can demonstrate that you fit into the company culture and work environment. Where you can, it's a good idea to include success stories from
internships and volunteering opportunities. If you had a job that cannot be directly related to the job you're interviewing for, try to choose specific experience (1-5 years) 1. Example Answer: I am a digital marketing specialist with a Bachelor of Mass
My campaigns doubled the number of online purchases. I believe I can bring my experience to help your company reach a younger audience, and I look forward to the opportunity to further developing my skills. 2. Example Answer: Three years ago, I finished my BA in Liberal Arts from XYZ University. Since then, I've been working as a freelance
content writer. I've written over 500 high-traffic articles about business, technology, and self-help for my customers. I have also published more than 50 articles on Medium.com with a 40 to 55% read ratio. I produce easy-to-read and original content that engages readers. I am a creative, determined, and self-motivated professional, and I look forward
to working with your editorial team. 3. Example Answer: I've worked as a web developer at ABC Co., where I worked with testing and debugging code for two years. Last year, my team leader
assigned me to redesign one of our websites that had the lowest number of page views. I am a quick learner, a detailed-oriented professional, a dedicated team player, and I believe I am a great fit for this job position. 4. Example Answer: I
currently work as a hostess at ABC Restaurant. I started working there two years ago. I am responsible for ensuring that our guests have a pleasant experience. This job helped me develop my people and problem-solving skills. I love
working directly with customers and assisting them. That's why I am pursuing this job position as a receptionist at your organization. 5. Example Answer: I joined ABC Co. five years ago, I started as the administrative assistant to the IT department, and after two years. I had the opportunity to be assigned to the role of assistant project manager, I
helped the lead project manager solve many issues, and I was responsible for scheduling activities and keeping track of the team's reported hours. I was promoted to project manager six months ago. Now, I want to continue pursuing a project manager role in a reputable company, so I decided to apply for this new role. Key Takeaways: These example
answers show how the candidate can choose specific accomplishments that can make them stand out, even if they don't have extensive work experience. Think back and choose specific real-life situations that show your skills in action. Finish strong by mentioning your future goals and why this new job is a good fit for you. 5 Best Examples for Mid-
levels (5-8 years) 1. Example Answer: I've worked at XYZ Media as a digital marketing specialist for the last four years, I am responsible for producing multi-platform advertising campaigns for our clients' social media following
has grown 40% per quarter, on average. Before working at XYZ Media, I worked as a freelancer for about two years, where I learned to pursue my goals in a self-directed setting. I look forward to joining your agency for the opportunity to bring my experience to benefit your clients and to advance my career. 2. Example Answer: After graduating from
college, I worked as a writer at ABC Co. For the past six years, I have focused on technical writing. I write all content for our in-app help screens, online help content and assist colleagues by proofreading their marketing materials. I am passionate
about writing content that helps users get what they need from our apps. I am a very hard worker and am excited to potentially become part of your organization. 3. Example Answer: I've worked as a web developer for the past seven years. I started working at ABC Co., where I developed a new version of its website that increased page views by 30%.
Then, three years later, I joined XYZ Co., where I currently focus on optimizing code for faster page load times. I am also responsible for managing interns. I train them when they start with us, give them their assignments, and support them. After I started working with them, the number of lines of code they test and debug daily increased by 40%. I
believe my experience and team management style make me a perfect fit for this team leader position at your organization. 4. Example Answer: My current job is at ABC Co., where I've been working for the last five years. I started at the front desk, answering the phone, greeting and assisting visitors. This job helped me develop my people and
communication skills, as well as my multi-tasking capabilities. After one year, I got assigned to the sales team as its administrative assistant, which is my current role. I manage the team's schedule and I am responsible for travel arrangements, expense reports, and other general administrative tasks. It is a very fast-paced environment, much like what
you have in your organization. 5. Example Answer: I've worked for ABC Co. as a sales representative for the past eight years, I consistently met or exceeded my quarterly quotas in sales. I was also the only sales representative that met the quarterly
quota with the new accounts during that period. I am now looking for greater challenges where I can leverage my negotiation, communication, and other relevant skills to go even further in my career. Key Takeaways: Even though these candidates are more experienced, note that the example answers are still brief. They are still able to emphasize
key assignments and accomplishments that stand out in the candidates' careers. Be careful. You don't want to tell your entire life and work history. Also, make sure to show the results you got and to emphasize the benefits you can bring to your potential employer. 5 Best Examples for Senior Candidates (8-14 years) 1. Example Answer: I have worked
at ABC Co. for ten years. Currently, I am a Senior Marketing Specialist, and I am responsible for coordinating our digital marketing strategies. I have extensive experience with Search Engine Optimization and digital marketing strategies. I have extensive experience with Search Engine Optimization and digital marketing strategies. I have extensive experience with Search Engine Optimization and digital marketing strategies.
brand awareness consistently and bringing an increase in annual revenue by 36%. The next step in my experience in more complex scenarios and bring excellent results for the company and its customers. 2. Example Answer: I've been working as a writer for ten years.
Currently, I am the Senior Content Writer at XYZ Co., where I am the team leader responsible for planning, developing, and producing content. I also train and mentor the other members of my team. I specialized in SEO and content writer at XYZ Co., where I am the team leader responsible for planning, developing, and producing content.
website's organic traffic during my first year, and it has grown consistently ever since. Now, I am looking forward to this opportunity to join your company and step up my game as a writer. 3. Example Answer: I began my career 13 years ago as a staff accountant at ABC Co. After five years, I went to work for XYZ Co., where I was promoted to Senior
Accountant. I am now responsible for preparing our quarterly and annual financial statements. I am also responsible for compliance with state and federal regulations. I've been known for my attention to detail and accuracy. We've never had any audit failures since I assumed this position. With my experience and skills, I believe I can be an asset to
your organization. 4. Example Answer: I work for ABC Co. as Senior Project Manager. I currently work with complex projects that involve teams with technical, financial, and business experts. I began my career as a financial analyst, but soon I found myself drawn to project management. So, I took time off to study, and I got a PMP certification. After
that, I got this job at ABC Co. about six years ago. My financial background has proven valuable for my projects' success. For the past five years, all my projects have finished within schedule and budget. I also have kept a customer satisfaction rate at 98%. As you can see, I can bring relevant experience and skills to this new position. 5. Example
Answer: I am a Senior Sales Representative at ABC Co. I currently manage over 100 customer accounts, and I mentor three colleagues. I began my career ten years ago, and I've been among the top three sales performers since then. I
have strong leadership skills, so I do my best to help train and guide the younger members of the sales team. I love my current work, but I think I am ready for a new challenge in my career. That's why I am looking forward to working at this organization. Key Takeaways: These example answers show how these senior candidates chose key
experiences to emphasize. Ideally, they would have done that to match those experiences to the job requirements. Also, note how they mention specific results they brought to the company. That's how you can show the hiring manager that you have what they are looking for. 5 Best Examples for Very Senior Candidates (15+ years) 1. Example Answer:
I am the Senior Marketing Manager at XYZ Media. I joined this company sixteen years ago. I am specialized in digital marketing and paid ads campaigns. I currently collaborate with the VP of Marketing professionals for the past six years. I have worked with our VIP
customers to increase their brand awareness and bring more leads using digital marketing. We've had excellent results, with an average of 250% growth in engagement rate. I am a focused, driven, and dedicated professional, and I believe I am ready to embrace a new challenge in my career.
2. Example Answer: I am the Editor-in-Chief at the XYZ Herald. I am responsible for planning, proofreading, and approving our monthly print publication and the contents for our website. Last year, I implemented new strategies to monetize our website. Last year, I implemented new strategies to monetize our website.
for our website, which doubled its traffic within six months. I have excellent communication skills and a passion for bringing accurate news to people. My experience and determination make me a suitable candidate for this position at your organization. 3. Example Answer: I am the IT Director of ABC Co. Eighteen years ago, I started my career there
as a programmer, and after only two years, I was promoted to team leader. That's when I found my passion: leading people and helping them thrive. And that's what I've been doing my whole career. I was able to boost the morale and increase the results of all teams I've managed so far. As IT Director, I led my team to raise our customer satisfaction
rate from 58% to 92% in three years. I also lowered maintenance and software application fees by renegotiating contracts with our partners. I'm currently looking for an opportunity at a top organization like yours to take my career to the next level. 4. Example Answer: I am the Human Resources Director at ABC Co. I started my career twenty years
ago at XYZ Co, as the administrative assistant to the HR department. After one year, I became a recruiter, and I've been working with HR ever since. Five years ago, I was hired by ABC Co, to restructure the HR department, and I've been working with HR ever since.
different departments, and redesigned our hiring process. After two years, our employee satisfaction boosted. As a result, the company's revenue grew 32%. Now, I am ready to take on new challenges. That's why I decided to apply for this job. 5. Example Answer: I am the Senior Manager of the Customer Support Center at XYZ Co. I started working
at XYZ eighteen years ago as a customer support specialist. I went from a junior to a senior specialist, then to team leader. Six years ago, I got promoted to management position, I decided to invest in my team. I negotiated periodic training courses for the team members,
established clear goals and compensation rules, and created a mentoring program in a joint effort with our HR department. Within two years, our customer satisfaction rate increased from 64% to 95%, and our employee retention rate increased from 64% to 95%, and our employee retention rate increased from 64% to 95%.
Takeaways: Even though these candidates have long and successful careers, they still need to make their answers brief and objective. These examples show a balance between the career highlights (job positions) and concrete results. It is important to show the hiring manager the benefits that the candidate can bring to the company and its
customers. You don't need to be exhaustive when answering this question because more questions will come in the interview, and then you will be able to talk more about your experience and skills. Conclusion "Tell me about your experience and skills. Conclusion often used to start a job interview, get the conversation going, and, sometimes it can
help the interviewer figure out what they will ask next. Your answer will probably set the tone for the rest of the interview. So, make sure to have a great answer ready that will highlight your greatest accomplishments and skills and show them you're the best candidate for that dream job. Practice your answer as well as answers to other interview.
questions, maintain eye contact, have a positive attitude, and smile. You can do this! Author Biography Keith Miller has over 25 years of experience as a CEO and serial entrepreneur. As an entrepreneur, he has founded several multi-million dollar companies. As a writer, Keith's work has been mentioned in CIO Magazine, Workable, BizTech, and The
Charlotte Observer. If you have any questions about the content of this blog post, then please send our content editing team a message here. --
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